

Mental Health Services Provider Profit/Loss

Medicaid/UPHP Example:

<u>Type of Service</u>	<u>Current Reimbursement Rate (average):</u>	<u>Number of clients per week x 4 weeks</u>	<u>Revenue per month</u>	<u>Net Loss/Gain per Month</u>
One hour therapy session	\$86.57	23	\$ 7,964.44	
Total Revenue			\$ 7,964.44	
			<u>Expenses per month</u>	
<u>Expenses</u>				
Therapist hourly rate of pay	\$28			
Therapist cost of benefits per hour*	\$36			
Other cost**	\$47			
Total Costs	\$111	23	\$ 10,212.00	
Net Loss (month)				\$ (2,247.56)

BCBS Example:

<u>Type of Service</u>	<u>Current Reimbursement Rate (average):</u>	<u>Number of clients per week x 4</u>	<u>Revenue per month</u>	<u>Net Loss/Gain per Month</u>
One hour therapy session	\$118.73	12	\$ 5,699.04	
Total Revenue			\$ 5,699.04	
			<u>Expenses per month</u>	
<u>Expenses</u>				
Therapist hourly rate of pay	\$28			
Therapist cost of benefits per hour*	\$36			
Other cost**	\$47			
Total Costs	\$111	12	\$ 5,328.00	
Net Loss (month)				\$ 371.04
Combined monthly net loss				\$ (1,876.52)

*Benefits include health insurance, retirement, payroll taxes and liability insurance

** Other costs include scheduling, admitting, processing, compliance, credentialing, training, rent and utilities

Clients served per month assumes a 62% Medicaid clients

Clients served per month assumes a 23% missed appointment rate